

New residential sites at Kai Tak and Pak Shek Kok in Tai Po

集團新增啟德及大埔白石角住宅用地



The newly acquired residential sites at Kai Tak (top) and Pak Shek Kok in Tai Po (bottom)
集團最近投得的啟德(上)及大埔白石角(下)住宅地皮

The Group continues to top up its land bank in Hong Kong to fulfill long-term development needs with the latest additions being residential sites through government tenders at Kai Tak and Pak Shek Kok in Tai Po.

The acquisition in January was the New Kowloon Inland Lot No. 6551 at Site 3, Kai Tak Area 4C, with a maximum gross floor area of about 649,000 square feet. Featuring panoramic views of both sides of the Harbour, this harbourfront site along the former Kai Tak runway will be developed into a luxury residential landmark. Following the commissioning of the future Central Kowloon Route, residents will enjoy much more convenient access to the West Kowloon Cultural District. The project is set to create synergy with the Group's landmark residential and retail development in Kai Tak City Centre.

Subsequently, the Group acquired Tai Po Town Lot No. 244 at the junction of Yau King Lane and Pok Yin Road, Pak Shek Kok in February. Boasting a gross floor area of 917,000 square feet, the site will offer a relaxing environment with lush greenery. It will be developed into premium residences with some units featuring expansive views overlooking Tolo Harbour.

集團繼續補充在港的土地儲備，以配合長期發展需要。最近透過政府招標，分別在啟德及大埔白石角購入住宅地皮。

在一月期間，集團投得位於啟德第4C區3號地盤的新九龍內地段第6551號用地。地皮最高可建樓面面積約649,000平方呎，位於前啟德跑道區的臨海位置，可盡覽維港兩岸景色，將發展為豪華住宅地標。待中九龍幹線完工通車後，由項目往返西九龍文化區將更為方便快捷。項目勢將與集團在啟德城中心的地標式住宅大樓連商場項目產生協同效應。

隨後在二月期間，集團投得位於白石角優景里與博研路交界的大埔市地段第244號用地。項目總樓面面積達917,000平方呎，坐擁清幽舒適的綠意環境，將發展成優質住宅項目，部分單位將可享有眺望吐露港的開揚景觀。

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New commercial site at the Qingsheng hub cluster in Nansha

集團投得南沙慶盛樞紐商用地皮

The Group is committed to playing an active role in developing the Greater Bay Area. In February, a commercial site at the Qingsheng hub cluster in Nansha, Guangzhou was acquired through a tender. The 750,000-square-foot site is adjacent to a commercial site acquired last May, which adjoins the existing Qingsheng Station of the Guangzhou-Shenzhen-Hong Kong Express Rail Link (XRL) and Guangzhou Metro's Line 4 Qingsheng Station. The two sites boast a combined gross floor area of around 3.3 million square feet. Adopting the Transit-Oriented Development model, these two sites will be jointly developed into a premium integrated complex that is set to become another top landmark in Guangzhou.

The Qingsheng sites provide convenient access to various types of transportation infrastructure with Qingsheng Station serving as a key stop on the XRL. Travelling from Qingsheng Station by XRL, it takes only about 13 minutes to Guangzhou South Railway Station, only about half an hour to Shenzhen, and only about an hour to XRL Hong Kong West Kowloon Station. Guangzhou Metro's Qingsheng Station is currently served by Line 4 with two more metro lines currently being planned. In addition, the second Humen Bridge, now under construction, is scheduled to complete in the middle of the year. Upon opening, the transportation network throughout the district will be significantly enhanced.

集團積極參與粵港澳大灣區的發展工作，在二月期間，投得廣州南沙慶盛樞紐區塊一幅商用地皮。該地盤面積達750,000平方呎，毗鄰於去年五月投得的商用地皮，同時緊貼已開通的廣深港高鐵慶盛站和廣州地鐵4號線慶盛站。兩幅地皮的總建築面積合共約330萬平方呎，集團將採用公共交通導向發展



The new commercial site at the Qingsheng hub cluster in Nansha, Guangzhou

集團最近投得位於廣州南沙慶盛樞紐的商用地皮

模式開發這兩幅地皮，打造成廣州市另一個質素超卓的綜合商業發展地標。

慶盛樞紐地皮坐擁多項交通基建。慶盛站是廣深港高鐵的重要一站，到廣州南站只需約13分鐘，到深圳只需約半小時，只需約一小時即可直達香港西九龍高鐵站。廣州地鐵慶盛站除了已開通的地鐵4號線外，現時尚有兩條地鐵線路在規劃中。此外，興建中的虎門二橋即將於今年中建成。待通車後，區內的交通網絡將更為完善。

The Group signs a five-year HK\$20,000 million syndicated credit facility 集團簽署200億港元五年期銀團貸款



Group Chairman & Managing Director Raymond Kwok (front, centre) with bank representatives at the syndicated credit facility signing ceremony
集團主席兼董事總經理郭炳聯（前排中）在銀團貸款簽署儀式上與銀行代表合照

The Group recently signed a five-year HK\$20,000 million syndicated credit facility with proceeds to be used mainly as general working capital. The facility was signed between Sun Hung Kai Properties (Financial Services) Limited and a consortium of 19 leading local and international banks, guaranteed by Sun Hung Kai Properties Limited. It comprises a 30:70 split between term loans and revolving credit tranches with a maturity of five years at 75 basis points over HIBOR. The facility was upsized from an initial HK\$5,000 million to HK\$20,000 million due to substantial over-subscription, indicating the banking community's continuous trust in the Group.

集團最近簽訂一項200億港元五年期的銀團貸款協議，資金將主要用作日常營運；由新鴻基地產（金融服務）有限公司與19家主要國際及本地銀行簽署，並由新鴻基地產發展有限公司作擔保。貸款包括三成定期貸款及七成循環貸款，年期五年，年息率為香港銀行同業拆息加75點子。是次銀團貸款錄得大幅超額認購，貸款金額由原來的50億港元增至200億港元，顯示銀行業界繼續對集團充滿信心。

The Group appoints new member to Executive Committee 集團執行委員會增添成員



The board of directors of the Group appointed Robert Chan as a new member of the Executive Committee with effect from 9 November 2018. In addition, Sun Hung Kai Real Estate Agency Limited announced that Robert Chan has been appointed as an Executive Director of the company with effect from 31 October 2018.

Robert Chan joined the Group in 1993 and is currently responsible for project management matters for various key residential, commercial, industrial and mixed developments both in Hong Kong and on the mainland. Mr Chan is an Executive Director of Sun Hung Kai Architects and Engineers Limited and is responsible for design aspects including architectural, structural, electrical and mechanical, landscape and interior design of various development projects. Mr Chan is also a Non-Executive Director of SUNeVision Holdings Ltd.

集團董事局早前委任陳康祺為執行委員會新成員，自2018年11月9日起生效。另外，新鴻基地產代理有限公司宣佈，委任陳康祺為執行董事，自2018年10月31日起生效。

陳康祺自1993年加入集團，現時負責集團於香港及內地多個主要住宅、商業、工業及綜合發展項目的項目管理事宜。他同時為新鴻基建築設計有限公司執行董事，負責多個發展項目的設計範疇，包括建築設計、結構、機電、園景及室內設計。他亦為新意網集團有限公司的非執行董事。

SHKP Malls App debuts The Point by SHKP integrated loyalty programme 新地商場App推出The Point by SHKP商場綜合會員計劃

The second phase of the SHKP Malls App has just been released. The Point by SHKP integrated loyalty programme consolidates existing individual membership programmes of 14 SHKP major malls to create the largest cross-mall loyalty programme in Hong Kong.

Pictured are Group Executive Director Christopher Kwok (third right), Sun Hung Kai Real Estate Agency Limited Executive Director Maureen Fung (second right), Sun Hung Kai Real Estate Agency Limited General Manager – Leasing Fiona Chung (second left), Sun Hung Kai Real Estate Agency Limited General Manager – Leasing Judy Chow (first right), Sun Hung Kai Real Estate Agency Limited Deputy General Manager – Leasing Evelyn Suen (first left) and artiste Julian Cheung (third left) at the grand launch of The Point by SHKP integrated loyalty programme.

新地商場App剛剛推出第二階段計劃：The Point by SHKP商場綜合會員計劃，將新地14個主要商場的獨立會員制度整合為一，成為本港目前最大型的商場綜合會員計劃。



圖為集團執行董事郭基泓（右三）、新鴻基地產代理有限公司執行董事馮秀炎（右二）、新鴻基地產代理有限公司租務部總經理鍾秀蓮（左二）、新鴻基地產代理有限公司租務部總經理周淑雯（右一）、新鴻基地產代理有限公司租務部副總經理孫雅茵（左一）以及藝人張智霖（左三），一同為The Point by SHKP商場綜合會員計劃主持啟動儀式。

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Mall customer care ambassadors take home Service & Courtesy Awards 商場親客大使喜獲「傑出服務獎」



WTC's Emily Wong (front, sixth left) and New Town Plaza I's Rosanne Yung (front, seventh left) are delighted to receive the Service & Courtesy Awards
WTC世貿中心的黃梓旻(前排左六)及新城市廣場一期的容梓菱(前排左七)喜獲「傑出服務獎」

The Group is dedicated to enhancing its service offerings at shopping malls with professional, caring service. In addition to the annual SHKP Malls 'Serving with Heart' Customer Care Ambassador Election, the Group also nominates election winners for the Hong Kong Retail Management Association's Service & Courtesy Awards where they can learn from other top retail professionals in town.

At the 2018 Service & Courtesy Awards, two SHKP mall customer care ambassadors were awarded following a strict assessment process. In the Property Management Category – Junior Frontline Level, WTC's Emily Wong received a silver award and New Town Plaza I's Rosanne Yung took home the bronze. Rosanne Yung's outstanding full marks in the mystery shopper assessments earned her an extra Excellent Service Star award. Additionally, WTC was popular in public voting and won the Top 10 Outstanding Service Retail Brands company award.

集團致力提升商場服務質素，為顧客帶來專業細心的服務。除了每年舉辦新地商場「以心服務」親客大使選舉外，亦會推薦得獎者參加香港零售管理協會的「傑出服務獎」比賽，讓他們與全港業界精英互相交流。

在「2018傑出服務獎」中，共有兩名新地商場親客大使在經過嚴格評審後，獲取業界殊榮。WTC世貿中心的黃梓旻及新城市廣場一期的容梓菱分別在商場/物業管理組別基層級別獲銀獎及銅獎。容梓菱更在神秘顧客評審環節中，以滿分佳績同時獲頒「優質服務之星」獎項。此外，WTC世貿中心在公眾投票中表現突出，獲「十大傑出服務零售品牌」獎項。

The Group takes the top Platinum at The Asset Corporate Awards for six consecutive years 集團連續六年獲「最佳公司治理獎」 鉑金獎最高殊榮

The Group is committed to achieving the highest standards of corporate governance, launching corporate social responsibility initiatives and maintaining effective investor relations. The Group recently took the top Platinum at The Asset Corporate Awards organized by The Asset magazine for the sixth consecutive year, a fitting tribute from investors and analysts recognizing the Group's strong performance.

集團一直恪守高水平的企業管治，積極履行企業社會責任，與投資者維持緊密聯繫。早前再獲《財資》雜誌頒發「最佳公司治理獎」鉑金獎，屬連續第六年獲此最高殊榮，足證集團的優秀表現備受投資者及分析員肯定。



Hong Yip receives the Outstanding Social Capital Partnership Award for its dedicated social inclusion efforts

康業推動社會共融不遺餘力 獲頒「社會資本卓越夥伴獎」



Hong Yip Vice Chairman and Chief Executive Alkin Kwong (second left) together with his team receive the Outstanding Social Capital Partnership Award from Secretary for Labour and Welfare Law Chi-kyong (second right)
康業副主席及行政總裁鄺正偉（左二）與團隊接受勞工及福利局局長羅致光（右二）頒發「社會資本卓越夥伴獎2018」

Playing its role as a responsible corporate citizen, Hong Yip is responsive to the community's continual need to enhance social inclusion. At the Social Capital Builder Awards organized by the HKSAR Government's Community Investment and Inclusion Fund (CIIF), Hong Yip received the highest Outstanding Social Capital Partnership Award, a testament to its strong performance in promoting CIIF-funded projects and making effective use of its business expertise and network advantages.

Hong Yip has participated in various CIIF-funded projects to support new arrivals and their families. Since 2014, Hong Yip has helped clubs under The Hong Kong Sheng Kung Hui Lady MacLehose Centre to form their own volunteer teams and offered free summer vacation programmes to

children from newly arrived families. Leveraging their expertise in event organization, Hong Yip staff helped the children understand local culture through football matches and group games, hoping to integrate them into the community as soon as possible. Additionally, Hong Yip takes part in some CIIF-funded projects run by the Hong Kong Federation of Women's Centres, in which Hong Yip staff give women basic maintenance tutorials to enhance their employability.

Separately, Hong Yip continued its winning ways taking home the ERB Excellence Award for Employers despite intense competition at the Employees Retraining Board Annual Award Presentation Ceremony 2018-19. This marks the ninth straight year that Hong Yip has received this top honour.

康業致力履行企業社會責任，回應社區需要，促進社會共融。在香港特區政府社區投資共享基金的「社會資本動力獎」中，憑著積極推動基金計劃，善用機構專長和網絡優勢，獲頒「社會資本卓越夥伴獎」最高殊榮。

康業近年參與社區投資共享基金轄下多個項目，為新來港人士及家庭提供支援。自2014年開始，康業支持香港聖公會麥理浩夫人中心旗下會所組成義工隊，向新來港基層孩子提供免費暑期服務。康業同事善用業務專長，幫手籌劃活動，與孩子踢足球和玩集體遊戲，讓他們加快了了解本地文化，以便盡快融入在港生活。康業亦參與香港婦女中心協會的基金計劃，安排同事教導婦女簡單維修知識，協助他們提升就業技能。

另外，在僱員再培訓局2018-19年度頒獎禮中，康業在競爭激烈的情況下，繼續獲頒「ERB傑出僱主年度大獎」，屬連續第九屆獲此最高殊榮。